OCAJOURNAL

PROVIDING EDUCATION AND SUPPORT TO ALL OHIO CEMETERIES

APRIL 2015 VOLUME 5 ISSUE 2





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CALENDAR OF EVENTS

ANNUAL CONVENTION
AUGUST 3-5, 2015
HILTON GARDEN INN
MIAMISBURG, OH
GOLF OUTING
AUGUST 3, 2015
FIELD DAY
AUGUST 4,2015
DAYTON MEMORIAL PARK

FALL MAINTENANCE
SEMINAR – SOUTH
THURSDAY OCTOBER 1, 2015
FERNCLIFF CEMETERY
SPRINGFIELD

FALL MAINTENANCE
SEMINAR - NORTH
TUESDAY OCTOBER 6, 2015
CATHOLIC CEMETERIES
TOLEDO

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MESSAGE FROM...

OCA PRESIDENT RUFUS SLADE

Spring is here again. Seems like just yesterday we were plowing streets, putting down salt and shoveling a path in the snow for the pall bears. Now, we find ourselves doing spring cleanup, treating the turf, planting flowers, mowing, trimming, and repairing graves and anything else we can do to get

our property ready for Mother's Day and then Memorial Day. We all complain about every season, but truth be told, we all love it and that's why we keep doing it year after year.

The one thing I have noticed since I have started getting more involved with the OCA and the

(continued on page 2)

(continued from page 1)

cemetery industry in general is that it takes special kind of person to this. I always thought I was a little crazy because if I travel past a cemetery and have the time, I drive through it and check it out. As I talk to others in this industry I find that they do the same thing. I was always amazed at how long some have been working for one cemetery or the other and now I find myself starting my 31st year at Woodland Cemetery.

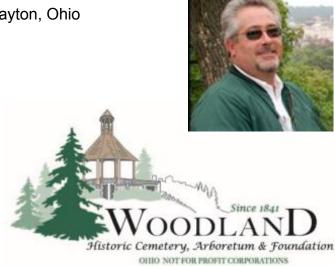
One of the things I enjoy about this is being able to participate in the programs that the OCA holds and meeting new individuals and also visiting with old friends.

This year the Annual Convention will be held

at the Hilton Garden Inn in Miamisburg, Ohio on August 4 & 5 with a golf outing on August 3 at The Golf Club at Yankee Trace. Anybody seeking more information is urged to contact any OCA Board Member or the OCA office. Please make the time to attend.

Rufus Slade, President Ohio Cemetery Association (2015)

Woodland Cemetery 118 Woodland Avenue Dayton, Ohio



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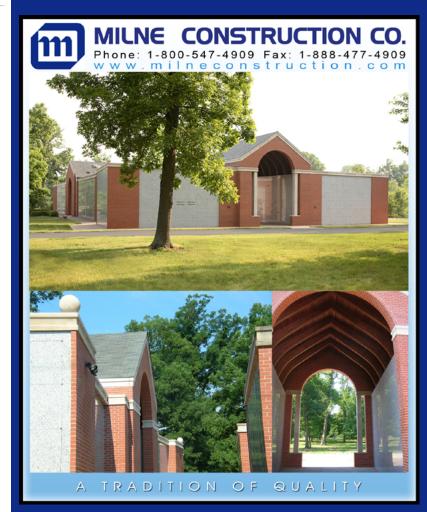
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RECAP - SPRING CONFERENCE - MARCH 24, 25, 2015

It was great to see everyone at the OCA Spring Conference in Columbus, Ohio. The OCA held a one day conference which was recommended through recent surveys. We had a good turnout and great presentations for everyone that attended. There were many topics covered throughout the day. The program started off with Bob Carr, covering safety training topics for the workplace. As we all know with continuing increases in our premiums, written safety programs and regular training can help reduce costs and most importantly keep our employees safe. Our next speaker, Pat Greeson from Natorp, talked about trees that withstand the test of time. Pat gave a great overview of how different trees can grow and mature, which provides all cemeteries with natural attractions for families to enjoy and see. All attendees also received Natorp's Plant Guide book for a quick reference on foliage colors and growth patterns. Our next session was given by the OCA's legal counsel, Tim Long. This year is going to be a busy and active year for the OCA Legislative Committee. Tim discussed pending House and Senate Bills that pertain to the cemetery industry. As the year goes we will keep all members updated with any legislative actions that take place. From this point we took a break for lunch and spent time with all of the suppliers. After lunch the OCA had Chad Willett, a motivational from the Columbus area, talk about his book "Smash The Box". Chad did a great job of keeping the audience involved and entertained. Hopefully everyone enjoyed this talk and also the copy of his book that was handed out. The OCA is always looking and trying different speakers to offer different topics for everyone to enjoy and take something new back with them. Kelly Neer, from the State of Ohio/Department of Commerce, gave the next presentation on endowment & preneed trust basics. Kelly discussed how the law pertains to setting up and maintaining endowment and preneed trusts. This was a very informative talk that helped everyone understand how these accounts are to be handled. Our last but not least talk was given by Nick Timpe from Web Cemeteries. Nick's topic covered cemetery software and technology in 2015. Nick provided the audience with not only cemetery software ideas but mobile apps that can be used on a daily basis to assist with your daily activities.

I wanted to thank all of our suppliers, who take the time every year to attend our programs. Our suppliers always provide sponsorship and gifts for attendees that makes the programs more enjoyable. I also wanted to thank the OCA board that spends hours of time planning to put on the best possible programs every year! Hope to see everyone again and then some at our next program, which is slated for August of 2015.

Scott Harmon, City of Dover Cemeteries OCA Vice President



Annual Convention August 3-4-5, 2015

Hilton Garden Inn - Miamisburg, OH

Golf Outing

The Golf Club at Yankee Trace Monday, August 3, 2015

Field Day

Tuesday, August 4, 2015 Dayton Memorial Park

Agenda and Registration will be available soon



OHIO CEMETERY ASSOCIATION ANNUAL GOLF OUTING THE GOLF CLUB AT YANKEE TRACE

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MONDAY, AUGUST 3, 2015

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ForeverSafe Products is a line of rotationally molded cemetery vases and burial urns offering superior durability, theft resistant material and need driven, user friendly designs. ForeverSafe Products are made of polyethylene, a versatile material that can easily weather cemetery conditions and has an extremely long life span above or below ground. Providing material driven solutions with both the consumer and cemetery in mind is the mission of ForeverSafe Products.



Theft of bronze in cemeteries is an ongoing problem. In the wake of a bronze vase theft. both the cemetery and family are left with an issue to deal with. Most people understand a cemetery can't cover the cost of replacing stolen vases, but being able to provide an immediate solution that is both beautiful and does not encourage additional theft gives families a sense of control in a terrible Each ForeverSafe situation. Replacement Vase comes with a custom fitting base which locks in to the existing canister

or marker and turns down when not in use, just like the original vase. This affordable solution deters additional theft due to there being no intrinsic value in the material. ForeverSafe Vases are available in a number of finishes that blend with other materials in the cemetery. Cemeteries are able to address the issue of theft immediately and with the most practical option available.

Transitioning to durable plastic design is a growing solution to the changing needs cemeteries face. This is reflected in the line of ForeverSafe water tight burial urns. The single piece urn construction is sealed with an anodized aluminum plate and neoprene gasket which allows the urn to remain water tight above or below ground. Cemeteries already allowing polyethylene are happy to hear that ForeverSafe urns can be buried directly in the ground without an additional vault due to the exceedingly thick walls of this practical

choice. Consumers searching are for water tight burial solutions and finding ForeverSafe urns to be one of the best. The lightweight, smaller footprint, and affordability make this option valid for anyone who sells urns.

The Occasional Vase is another ForeverSafe innovation which allows for



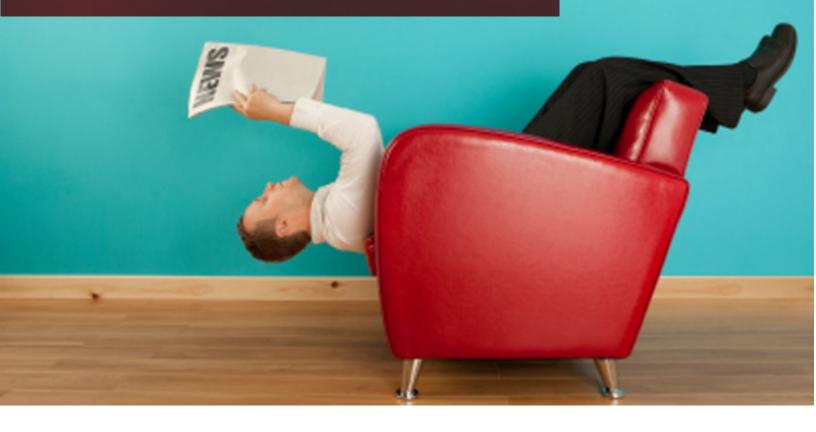
flowers to be put in memoriam practically anywhere. This high quality staked vase goes in the ground easily, is reusable and durable enough to stand up to weed eating slips with barely a scuff. The Occasional Vase is a distinguishable addition to any service allowing flowers for the family to be easily displayed graveside. Many customers also utilize this option in the absence of a vase at the marker.

ForeverSafe Products is a division of Granger Industries and is manufactured at Granger Plastics Co. located in Middletown, OH. Granger Plastics has been in business over 20 years and manufactures superior products for many industries. Granger Industries also includes Granger Aerospace Products and the Granger ISS In-ground Safety Shelter along with ForeverSafe Products. Granger is dedicated to developing growth in the application of rotationally molded products through innovation in design and manufacturing. More information is available by visiting www.foreversafeproducts.com or contacting Granger Plastics Company at 513-424-1955.





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Ohio Division of Real Estate and Professional Licensing Update

The Cemetery Section of the Ohio Division of Real Estate and Professional Licensing is tasked with registering Ohio's cemeteries and supporting the Ohio Cemetery Dispute Resolution Commission in resolving disputes or complaints involving its registered cemeteries.

The Division's website offers a wealth of information for both consumers and cemetery operators. One of the resources available online is a consumer brochure that offers information about cemetery registration, the availability of the Commission to help resolve complaints and consumer tips. Looking for the Revised Code Chapter that applies to your cemetery? Go to the "Resources" tab at the top of the website and select the Chapter you need. Also, the Commission's member list, meeting schedule and meeting minutes from 2005 through present can be found online at http://www.com.ohio.gov/real/default.aspx.

In addition to resolving disputes involving its registered cemeteries, the Commission annually adopts suggested maintenance guidelines for all cemeteries registered in the state of Ohio. The guidelines cover items such as grounds maintenance and the management of a cemetery's rules, regulations and records. These guidelines provide very important information for any registered cemetery. Follow this link to find them:

http://www.com.ohio.gov/documents/real_CemeterySuggestedMinimumMaintenanceGuidelines.pdf

Looking for a cemetery or trying to find out if your cemeteries are all registered? At the Division's eLicense Center you can look-up registered cemeteries in the state of Ohio and the cemetery operators. While searching, you will find different prefixes associated with different registration numbers. Here is a quick key to those prefixes:

CGR - governmental cemeteries

CBR - religious/benevolent/established fraternal organization cemeteries

CRC - cemetery associations

CEO - cemetery operators

The eLicense Center can be found online by visiting https://elicense3-secure.com.ohio.gov/Lookup/LicenseLookup.aspx

Recently, the Division created an Endowment Care Trust Guide and a Preneed Merchandise and Services Trust Guide. These two guides answer common questions that the Division receives about the trust requirements in Ohio. Follow this link to find them:

http://www.com.ohio.gov/documents/real_EndowmentCareTrust.pdf http://www.com.ohio.gov/documents/real_MerchandiseAndServices.pdf

Kelly Joseph Neer, the Division's External Auditor, presented "Endowment & Preneed Trust Basics" at the OCA's Spring Conference. For all those that were unable to attend the Spring Conference, the OCA has also scheduled the presentation for the Annual Convention agenda in August.

The Division will be continuing to add new resources to the website so be sure to check back regularly. Your suggestions and comments are always welcomed and can be shared by emailing webreal@com.state.oh.us or by calling the Division at 614-466-4100.

April, 2015







OCA NEW MEMBERS

CEMETERY	CITY	CONTACT
CITY OF EATON - MOUND HILL CEMETERY	EATON, OH	BRAD DUKE
CITY OF URBANA - OAK DALE CEMETERY	URBANA, OH	KERRY BRUGGER
DEERFIELD TOWNSHIP - ROSE HILL CEMETERY	MASON, OH	BRENT OSBORNE
FLAG SPRING CEMETERY	NEWTOWN, OH	MARK GILLESPIE
	CENTERBURG,	
HILLIAR TOWNSHIP - KNOX COUNT Y	ОН	JULIE LAUGHLIN
JERSUSALEM TOWNSHIP - OAKWOOD		
CEMETERY	CURTICE, OH	DAVID BENCH
LITCHFIELD TOWNSHIP CEMETERIES - MEDINA	LITCHFIELD, OH	TRUSTEES
MARGARETTA TOWNSHIP CEMETERIES	CASTALIA, OH	BRENDA RIED
OHIO VALLEY MEMORY GARDENS	GALLIPOLIS, OH	PAUL D. MAXWELL
PERKINS TOWNSHIP - ERIE	SANDUSKY, OH	ALLEN JACKSON
RIDGE HILL MEMORIAL PARK	AMHERST, OH	MICHAEL IRELAND
VENICE CEMETERY	ROSS,OH	RONALD E. WATSON
YORK TOWNSHIP - MEDINA COUNTY	MEDINA, OH	RICHARD MONROE (TRUSTEE)

OCA NEW SUPPLIERS

SUPPLIERS		CONTACT
BATESVILLE MONUMENT	BATESVILLE, IN	JEREMY MILLER
FOREVERSAFE PRODUCTS	MIDDLETOWN, OH	ALLI /SHAWN CRAVENS
KANET ADVERTISING	CINCINNATI, OH	CHARLES E. KANET



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2015 Board Officers and Members

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rufus@woodlandcemetery,org

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Dover, Ohio 44622 PH 330-343-0011 Cell: 330-447-0640

Scott.Harmon@doverohio.com

MARK FUNKE

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PH: 513-853-6865 EX. 513-853-6802 Cell: 513-617-6752 mfunke@springgrove.org

PATRICK EBRIGHT

Union Township-Mt. Moriah Cemetery 686 Mt. Moriah Drive

Cincinnati, OH 45245 PH: 513-752-1773 FX: 513-752 1794 513-623-7769 Cell:

pebright@union-township.oh.us

JAN BURROWES, SECRETARY-TREASURER

219 Webbshaw Dr. Centerville, OH 45458 PH: 937-885-0283 FX: 937-885-4512

937-604-0709 jburrowes@cemeterydata.com

jburrowes5@gmail.com

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Sherwood Memorial Gardens American Cemetery Services 7067 Cleveland Road Wooster, OH 44691 PH: 330-345-7700 FX: 330-345-8379

Cell: 330-621-1329 kirk@robertsgroup.cc

JAMES P. WRIGHT

Rose Hill Burial Park 4781 S. Charleston Road Springfield, OH 45502 PH: 937-322-5172

FX: 937-322-5354 937-408-7982 Cell:

James.wright@sci-us.com

MARILYN BRANDT

Lake View Cemetery 12316 Euclid Avenue Cleveland, OH 44106 PH: 216-453-0970

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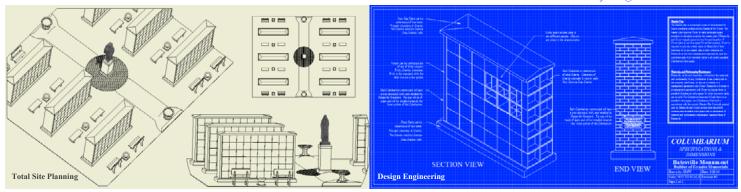
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Hours: M-SA 9:00-5:00 batesvillemonument.com Jeremy Miller: (812) 569-9597 jmiller@batesvillemonument.com



Welcome to Batesville Monument!

Whether you have a small church cemetery or a large corporate cemetery, Batesville Monument will build a columbarium that is right for you. At Batesville Monument, we understand that cemeteries are changing. We acknowledge that cremation is growing, land is a limited resource, and families are looking for lower cost burial options. We know that investing in a columbarium is a perfect solution to this changing environment.

We are always excited for the opportunity to create an entire site plan, design engineer a custom columbarium display, or build a columbarium from our competitively priced standard collection. As the actual builder, we can assure you that we will be there from start to finish of your project, including the continued support in the effective management of your columbarium operations.

We are aware that investing in a columbarium is a big step. We are here to educate you, to give you information. We want you to take an active role in the selection of your columbarium, and we will be here to help guide you. We are available by appointment anytime; please call (812) 569-9597 for more information.



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Our Standard Collection



Granite Core ~ Brick & Limestone Facade



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Model: 4 x 4 Niches: 32 Price: \$12,967 Niche: \$405



Model: 4 x 5 Niches: 40 Price: \$15,697 Niche: \$392



Model: 5 x 4 Niches: 40 Price: \$15,967 Niche: \$399



Model: 5 x 5 Niches: 50 Price: \$17,967 Niche: \$359



Model: 6 x 4 Niches: 48 Price: \$17,967 Niche: \$374



Model: 6 x 5 Niches: 60 Price: \$19,967 Niche: \$333



Model: 8 x 4 Niches: 64 Price: \$21,967 Niche: \$343



Model: 8 x 5 Niches: 80 Price: \$24,967 Niche: \$312



Model: 10 x 5 Niches: 100 Price: \$29,797 Niche: \$298



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RECAP - EQUIPMENT MAINTENANCE SEMINAR - MARCH 11, 2015



On March 11 of this year the OCA held the first Operator Training Maintenance Seminar in Moraine Ohio.

The seminar was hosted by Buckeye Power Sales and held in their recently opened Lawn & Garden Superstore at 5238 Cobblegate Drive.

The event was a one day seminar attended by 54 cemetery grounds employees representing 22 cemeteries. The seminar instructors were experienced in safety, maintenance & operation of various equipment from mowers to string trimmers & chainsaws to leaf blowers. All instructors were factory trained and provided by Power Equipment Distributors & Bryan Equipment.

The OCA would like to thank Marty Federer and Buckeye Power Sales for hosting this event.

The OCA is planning to attempt to repeat this event in 2016, possibly in Columbus Ohio. Anyone interested are urged to contact Rufus Slade at Rufus@woodlandcemetery.org.



Rufus Slade, OCA President

RECAP - CREMATORY CERTIFICATION PROGRAM - MARCH 26-27, 2015

The OCA, in conjunction with The Matthews School of Cremation, held a Crematory Certification Program on March 26 & 27 in Columbus Ohio.



This was the third time that the OCA has offered this program with one addition this year. With this year's program we added a second day which was designed by Matthews to be for the experienced crematory operator. The first day was a certification program with a 5 year certificate and the second day was a program for experienced operators and came with a certificate good for 3 years.

Both programs were reasonably priced for participants who wished to attend both programs or attend only one program. Programs were approved for 7 continuing education hours by the states of Ohio, Indiana & Kentucky.

The OCA has decided to not hold another Crematory Operators Certification Program until 2017.

Rufus Slade, OCA President

Flag Day Celebration

Friday, June 12, 2015 5:30p.m.-7:30p.m.

Hosted by: David's Cemetery

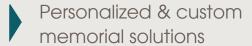
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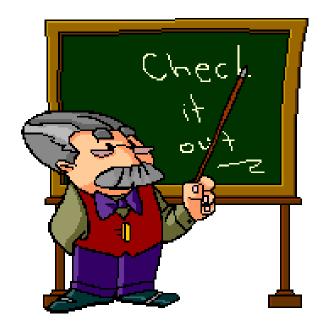


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From Concept to Reality

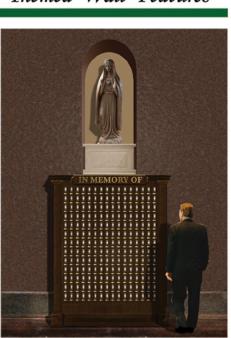
Customized Elegant Diffused Lighting



Featured Bronze Niches



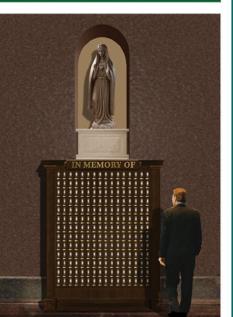
Themed Wall Features



Art Creating Indoor Sacred Spaces ...

"An integral part of any architectual program is the pivotal placement of memorialization features "

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